

Message Text

UNCLASSIFIED

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46

ACTION XMB-07

INFO OCT-01 EA-11 ADP-00 EB-11 RSR-01 RSC-01 /032 W

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FM AMEMBASSY SEOUL

TO SECSTATE WASHDC 6834

UNCLAS SEOUL 1639

FOR EXIMBANK

E. O. 11652: N/ A

TAGS: EFIN, EIND

SUBJECT: EXIMBANK PC-- SEOUL NATIONAL UNIVERSITY HOSPITAL

REF: SEOUL 1169

1. SUBSEQUENT TO REFTEL, WHITING ASSOCIATES AND PERKING AND WILL HAVE SUBMITTED PROPOSAL TO SNU HOSPITAL (IN ADDITION THOSE FROM FOSTER INTERNATIONAL AND EPSTEIN) ON CONSULTING SERVICES WHICH INVOLVE SPECIFICATIONS, EQUIPMENT LISTING, TIME TABLE, AND SUPERVISION OF PROCUREMENT OF EQUIPMENT. ABOVE TWO FIRMS ARE HOSPITAL CONSULTING AND ARCHITECTURAL ENGINEERING CONCERNS. WHITING ASSOCIATES PARTICIPATED IN LIMITED CONSULTATION THROUGH PROGRAMMING, DESIGN, AND RESIDENT CONSULTATION SINCE BEGINNING OF PROJECT (THAT IS, EDE NEMETI). NEMETI EXPLAINED TO EMBOFF THAT HE COULD NOT UNDERTAKE BY HIMSELF CONSULTING SERVICES MENTIONED IN PARA FOUR REFTEL.

2. IF IS OUR IMPRESSION THAT SNU HOSPITAL IS FAVORABLY DISPOSED TO WHITING/ PERKINS AND WILL PROPOSAL SINCE HOSPITAL DIRECTOR AND STAFF ARE FAMILIAR WITH WORK OF NEMETI AND APPARENTLY DO NOT WISH TO CHANGE HORSES IN MID- STREAM. QUESTIONS RELATE TO HOW TO CHOOSE AND WHO CHOOSES CONSULTANTS, AND WHETHER EXIMBANK LOAN WOULD PERMIT INCLUSION OF FINANCING OF SUCH CONSULTANTS.

3. WOULD APPRECIATE EXIMBANK COMMENTS AND POSITION ON ADDITIONAL \$5 MILLION FOR EQUIPMENT.

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*** Current Handling Restrictions *** n/a

*** Current Classification *** UNCLASSIFIED

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